



How to Negotiate Anything: A Freelancer s Survival Guide Short Book (Paperback)

By Kristine Kathryn Rusch

Createspace, United States, 2012. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Most people hate negotiating. Instead of learning it themselves, they hire someone-an agent, a lawyer, a manager-to negotiate for them. But negotiators often do not have their clients best interests at heart. In this short book, international bestselling writer Kristine Kathryn Rusch shows you how to negotiate anything from buying a car to buying a house, from handling a book contract to handling a negotiator. If you have ever negotiated anything-and who hasn t?-then this book is for you.



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