



## The Art of Selling Memberships

By Erik Charles Russell

Erik Charles Russell. Paperback. Condition: New. 199 pages. Dimensions: 8.4in. x 5.5in. x 0.5in. The Ultimate Sales Book for Closing More Gym Memberships and Making More Money. A 5-Step Process That Anyone Can Master! Selling gym memberships is a true art and like art you can create a beautiful masterpiece that brings you millions of dollars or you can be a starving artist. In this groundbreaking new book, you will learn how a man turned himself from a membership sales beginner into a membership sales master, selling millions of dollars in memberships along the way. You'll discover: How to ask the most powerful question in the universe to uncover your prospects true buying motivations. Techniques to prepare yourself for success both physically and mentally. The reasons why people buy memberships (its not what you think). Ways to generate and close leads from the telephone, from walk-ins, from the Internet/social media, and from face-to-face contacts. The only four objections a prospect will have, why every prospect has them, and how to overcome them with ease. Three keys to doing a great gym tour and trial workout. How to get a commitment and paid in full memberships. The art of closing the hesitant buyer...



**READ ONLINE**  
[ 3.17 MB ]

### Reviews

*Unquestionably, this is the greatest job by any author. It really is simplistic but shocks inside the fifty percent in the book. I am just pleased to inform you that here is the greatest book i actually have go through within my own existence and could be he greatest ebook for at any time.*

-- **Elva Kemmer**

*A top quality publication as well as the typeface used was intriguing to learn. Yes, it is play, still an amazing and interesting literature. I discovered this publication from my i and dad suggested this book to learn.*

-- **Prof. Louvenia Flatley**

## See Also



### [Dont Line Their Pockets With Gold Line Your Own A Small How To Book on Living Large](#)

Madelyn DR Books. Paperback. Book Condition: New. Paperback. 106 pages. Dimensions: 9.0in. x 6.0in. x 0.3in. This book is about my cousin, Billy a guy who taught me a lot over the years and who can teach you a lot. Everyone who...



### [Crochet: Learn How to Make Money with Crochet and Create 10 Most Popular Crochet Patterns for Sale: \( Learn to Read Crochet Patterns, Charts, and Graphs, Beginner s Crochet Guide with Pictures\)](#)

Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Getting Your FREE Bonus Download this book, read it to the end and see BONUS: Your FREE Gift chapter after...



### [Bully, the Bullied, and the Not-So Innocent Bystander: From Preschool to High School and Beyond: Breaking the Cycle of Violence and Creating More Deeply Caring Communities](#)

HarperCollins Publishers Inc, United States, 2016. Paperback. Book Condition: New. Reprint. 203 x 135 mm. Language: English . Brand New Book. An international bestseller, Barbara Coloroso s groundbreaking and trusted guide on bullying-including cyberbullying-arms parents and teachers with real solutions for a...



### [The Mystery of God s Evidence They Don t Want You to Know of](#)

Createspace, United States, 2012. Paperback. Book Condition: New. 276 x 214 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Save children s lives learn the discovery of God Can we discover God? What does science prove? Why we were never...



### [History of the Town of Sutton Massachusetts from 1704 to 1876](#)

Createspace, United States, 2015. Paperback. Book Condition: New. annotated edition. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. This version of the History of the Town of Sutton Massachusetts from 1704 to 1876 is a labor...



### [Kindergarten Culture in the Family and Kindergarten; A Complete Sketch of Froebel s System of Early Education, Adapted to American Institutions. for the Use of Mothers and Teachers](#)

Rarebooksclub.com, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. This historic book may have numerous typos and missing text. Purchasers can download a free scanned copy of the original...