

The Art of Asking: Ask Better Questions, Get Better Answers

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Reviews

Great eBook and useful one. it was actually writtern really completely and useful. You are going to like the way the article writer publish this publication. (Prof. Ernestine Emard)

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THE ART OF ASKING: ASK BETTER QUESTIONS, GET BETTER ANSWERS



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Pearson Education (US). Paperback. Book Condition: new. BRAND NEW, The Art of Asking: Ask Better Questions, Get Better Answers, Terry J. Fadem, Ask the Right Questions in the Right Ways.And Get the Answers You Need to Succeed! Discover the core questions that every manager needs to master.how to avoid the mistakes business questioners make most often.ten simple rules for asking every question more effectively. Learn how to ask tough questions and take control of tough situations.use questions to promote innovation, drive change, identify hidden problems, and get failing projects back on track. Ask better questions, get better answers, achieve better results! "Required reading for every leader who wishes to see his or herorganization flourish and career progress." Garry A. Neil, MD, Corporate Vice President, Johnson & Johnson "Asking, listening, understanding the real meaning of the answers, and taking actions based on facts are really the essence of managing. This book has helped me in connecting the dots in my understanding (and lack thereof) of why things really did not work the way I expected them to." Pradip Banerjee, PhD, Chairman and Chief Executive Officer, Xybion; retired partner, Accenture "The framework and techniques provide outstanding ideas for executives to both gain better information and develop the analytical skills of their teams." Terry Hisey, Vice Chairman and US Life Sciences Leader, Deloitte We've all met the corporate inquisitor: the individual whose questions seem primarily intended to terrify the victim. The right goal is to solve the problem--and to build a more effective, collaborative organization where everyone learns from experience, and nobody's too intimidated to tell the truth. That means asking the right questions in the right ways. This book will teach you how to do precisely that. Terry J. Fadem shows how to choose the right questions and avoid questions that guarantee...

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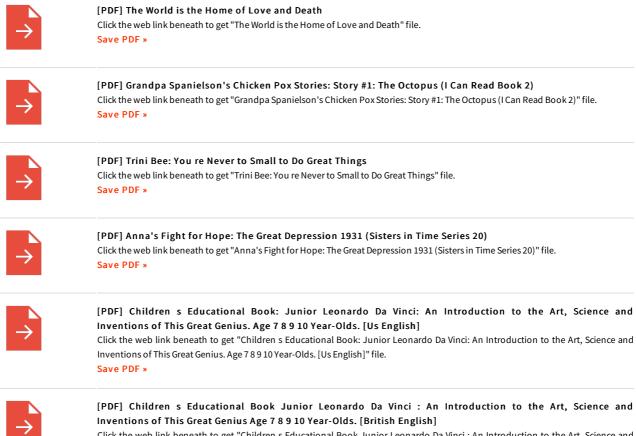
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