



## Successfully guide customers to buy (YGS) (Chinese Edition)

---

By CHEN QI HUA BIAN

paperback. Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment. Paperback. Pub Date :2002-10-01 Publisher: the Chinese textile basic information title: successfully guide customers to buy (YGS) Original Price: 26.8 yuan Author: Chen Qihua compiled Press: China Textile Publication Date :2002-10-01 ISBN: 9787506424202 words customer not only guide businesses: Page: Revision: Binding: Folio: Weight: Editor's no guide can guide customers to understand customer-oriented business strategy to guide began to identify how to guide customers of different age how to guide different types customers how to guide the customer how to guide female customers to guide customers to buy guide the marketing stage strategy executive summary as a salesman in the marketing process. if you often encounter hesitant customer rejected for various reasons or customers refused to buy the book for the characteristics of the various types of customer. guide the concept of promotion of all kinds of customer specific guide last successful enterprises guide case. The book integrate theory with practice. analysis layman. in accordance with the method in the book. will give your guide the promotion to be successful. This book is suitable for those who work in marketing read....

DOWNLOAD



READ ONLINE

[ 2.51 MB ]

### Reviews

*Good e book and useful one. It really is simplistic but shocks in the 50 % of your book. Your way of life period will probably be convert the instant you total reading this ebook.*

-- **Myah Williamson**

*This is actually the finest ebook we have go through until now. It is writter in straightforward words and phrases instead of difficult to understand. Its been designed in an remarkably straightforward way and is particularly just following i finished reading through this book by which basically changed me, change the way in my opinion.*

-- **Gillian Wisoky**