



## How to Be a Power Connector: The 5+50+100 Rule for Turning Your Business Network into Profits (Hardback)

By Judy Robinett

McGraw-Hill Education - Europe, United States, 2014. Hardback. Condition: New. Language: English . Brand New Book. Create a personal power grid of influence to spark professional and personal success. Other people have the answers, deals, money, access, power, and influence you need to get what you want in this world. To achieve any goal, you need other people to help you do it. (Judy Robinett). As anyone in business knows, strategic planning is critical to achieving long-term success. In How to Be a Power Connector, super-networker Judy Robinett argues that strategic relationship planning should be your top priority. When you combine your specific skills and talents with a clear, workable path for creating and managing your relationships, nothing will stop you from meeting your goals. With high-value connections, you'll tap into a dynamic power grid of influence guaranteed to accelerate your personal and professional success. Robinett uses her decades of experience connecting the world's highest achievers with one another to help you build high-value relationships. She reveals all the secrets of her trade, including proven ways to: find and enter the best network ecosystem to meet your goals; reach even the most unreachable people quickly and effectively; get...



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### Reviews

*It is one of the most popular publications. It is actually written in easy words instead of confusing. You will like how the author created this book.*  
-- Art Gislason

*A high quality book as well as the font applied was exciting to read through. This can be for all those who state there was not a well worth looking at. I discovered this ebook from my i and dad recommended this ebook to find out.*  
-- Mr. Monserrat Wiegand