



## The Head Game: High-Efficiency Analytic Decision Making and the Art of Solving Complex Problems Quickly

By Philip Mudd

Audible Studios on Brilliance, United States, 2015. CD-Audio. Book Condition: New. Unabridged. 171 x 133 mm. Language: English . Brand New. Become a High Efficiency Analytic Decision maker We ve all been there: faced with a major decision, yet overwhelmed by the very data that is supposed to help us. It s an all-too-common struggle in the digital age, when Google searches produce a million results in a split second and software programs provide analysis faster than we could ever hope to read it. Adapting the geopolitical and historical lessons gleaned from over two decades in government intelligence, Philip Mudd an ex National Security Council staff member and former senior executive at the FBI and the CIA finally gives us the definitive guidebook for how to approach complex decisions today. Filled with logical yet counterintuitive answers to ordinary and extraordinary problems whether it be buying a new home or pivoting a failing business model Mudd s HEAD (High Efficiency Analytic Decision-making) methodology provides readers with a battletested set of guiding principles that promise to bring order to even the most chaotic problems, all in five practical steps: What s the question? Analysts often believe that questions are self-evident, but focusing...



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