

## Ready to Sell Your Farm?: Or Transfer It to the Next Generation (Paperback)



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### ***Reviews***

*It in a of the best publication. It really is loaded with knowledge and wisdom You may like the way the blogger write this ebook.  
(Prof. Shannon Wehner PhD)*

## READY TO SELL YOUR FARM?: OR TRANSFER IT TO THE NEXT GENERATION (PAPERBACK)



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Heartbeat Productions Inc., 2017. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Most farmers don't have time to think too far ahead into the future. That's because they're busy attending to the needs of today: producing high-quality products, overseeing employees, and managing the mind-boggling number of details that go into owning a farm. If they do think about the future, it's usually in terms of new government regulations, availability and price of land or quota for future expansion, or even what the weather will be like. The truly long-term decisions, like when to sell or transition your farm (not to mention how to do it), are mentally filed away under the heading, Bridges to Cross when I've come to it. But that bridge may be a lot closer than you think. Understandably, most farmers have great difficulty in setting aside the time to plan for the future of their farm business in addition to working on their farm. It is the planning for the future of your farm while the sun is shining that will help protect your farm, and ultimately your family, from the rainstorms that loom ahead. You see, recently conducted surveys of privately-owned family businesses, including farms across North America, report that approximately 40% of business owners expect to exit their family business in the next five years. That number goes up to a whopping 70% within the next ten years. A significant number of these business owners indicate that they will be relying on the ongoing success of their business to finance their future lifestyle. All this applies to farmers like you. So, ask yourself: 1. Do you have a plan in place to increase the value of your farm before it's time to sell? ...



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